

Rafael dos Santos

Speaker Kit



Brazilian by birth, British by choice.

Who is *Rafael dos Santos*?

- Entrepreneur and property investor with a passion for helping migrants become entrepreneurs
- Migrant entrepreneurs spokesperson
- 13 years of experience starting, managing and selling businesses in the UK
- Professional keynote speaker
- Small business writer for Brazilian News Newspaper and Virgin Media Pioneers website
- Based in London with international experience in the USA and Brazil
- Lecturer at Regent University, teaching entrepreneurship to the students in the Global Management Masters programme
- Winner of 6 business awards
- Finalist for 'UK Small Business Leader of the Year 2014' by The Guardian
- Finalist for 'Web European Entrepreneur of the Year 2014', Dublin 2014

Key Values: *Community, Integrity and Excellence*



Live : Public Speaking

Key Person of Influence Event - Mermaid Theatre - London.

Keynote speaker about Partnerships

Audience 500 business owners and entrepreneurs



World Entrepreneurship Forum - Hangzhou - China

Keynote speaker about Migrants Entrepreneurs

Audience 700 attendees



Past Speaking Engagements

University of Louisville (USA), Student Travel Bureau (Australia), British Council (Beijing), International Conference for Startups (London), Press conference at Google Campus, List Network Event, Property Events (Bristol), Bookkeeping for flatshares (University of Westminster), International Immigration Forum, 'Success Business Stories' (France) and many more.



University of Louisville
Louisville, Kentucky,
USA, August 2014

International Conference
for Startups
London, March 2014



Press Conference
UK, London, Google
Campus, February 2014

Videos



Interview for SDTV
<https://goo.gl/BDOhck>

Book launch: Moving Abroad
One Step At A Time
<https://goo.gl/nwUyiZ>



London Live TV
<https://goo.gl/719ir6>

Globo TV
<https://goo.gl/468VqC>



Articles & Press

Radio

Share

Resonance

BBC Radio 5

Rafael has been featured on the following publications

Forbes

London Evening Standard

Financial Times

Virgin Media Pioneers

The Mail on Sunday

Fresh Business Thinking

Startups

CaribDirect

News Nunca Desliga

Their Story Matters

TNT Magazine

Leros

Real Business

SME

Awards

Winner



UK Startup of the Week – London, 2014



Best Pitch South East Europe Competition -
Istanbul, 2014



Entrepreneur of the Week - London, 2014
Entrepreneur of the Week - London, September 2015



Award for Outstanding Services to the Migrant
Community - London, 2015

Finalist



Startup of the Year - London, 2014
Small Business Leader - London, 2014



Web European Entrepreneur of the Year -
Dublin, 2014

Social entrepreneur



This Foreigner Can is a social enterprise that helps migrants to change their lives by helping them become successful entrepreneurs by providing training, mentoring and access to funding.



Migrant Business Accelerator is a 16-week programme where participants receive funding, mentorship and participate in educational sessions that will teach them how to start and manage a business. The programme ends with a pitch day where participants will present their business to the public and investors.



A government-backed service offering support to business with potential to improve and grow. The service can help you achieve potential by identifying barrier to growth and providing tailored support that fits your needs, including coaching, consultancy, mentoring, training, access to finance and export advice.

Facts and Figures



Passionate about helping migrants to grow their businesses.

Visited 225 cities in 45 countries.

Speaks Portuguese, Spanish and English fluently.

Healthy, organic eater, fit and gym lover.

Personal website: www.rafaeldossantos.com

Terms of engagement

Speaking fee:

£ 2 000 for a 90-minute presentation for exclusive content for your business event. Reduction is made for events related to migrant entrepreneurs, charities and schools.

Payment details:

50% paid upon confirmation of the date.

50% a week before the event date.

Travel and accommodation expenses will be additional to the speaking fee. For international travel, business class flights are required. All related group transportation and meals are to be reimbursed within 30-day of the event. Hotel and flight travel is to be invoiced directly to your organisation.

Audio and Video copyright

Unless otherwise negotiated, all audio and video rights also belong to Rafael dos Santos. Any recording of Rafael's appearance must be pre-approved by Rafael dos Santos.

Cancellation Policy

If the appearance is cancelled, for any reason, more than 60 days prior to the agreed date, our policy allows rescheduling of the appearance to occur within 12-months at no additional fee. If you are forced to cancel the event 60-days or less, prior to the date of the appearance, the full speaking fee is due and payable by the date of the original appearance.

Get in touch



[rafaeldossantosentrepreneur](https://www.facebook.com/rafaeldossantosentrepreneur)



[@arafael_santos](https://twitter.com/arafael_santos)



uk.linkedin.com/in/arafaeldossantos



[ThisForeignerCan](https://www.youtube.com/ThisForeignerCan)



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Thank you